



Implemented by
giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH



Municipality of Derвента



INVEST
DERVENTA

www.investin.derventa.ba

„We are a local community open for any form of cooperation. The aim is for Derventa to become a small regional business centre, considering its developed economy, and we have hence initiated some activities and dialogue with the neighbouring municipalities. The municipality has good cooperation with the German Agency through its GIZ Project, under which individual projects on the territory of several municipalities have been implemented, including in our local community.“

Milorad Simić,
Mayor of the Derventa Municipality



“Cooperation of the ‘Sanino’ d.o.o. Derventa company with the local community is strong and it has existed since the beginning of the work of this company. Throughout many years of development of the company ‘Sanino’ d.o.o. Derventa, the Municipality has supported all our investment processes and has continuously worked on creating a better business environment for all its businessmen, which is one of the key factors for work and development of our company. Lately, the municipal administration is expected to be open and adaptable to the businessmen needs and also to quickly resolve our requests. This municipal administration has shown precisely that and it has enabled this company to make good business moves and resolve certain problems, despite the time of economic crisis.”

Radovan Pazurević,
Company Director of ‘Sanino’ d.o.o. Derventa



“As a member of the Business Council of Derventa municipality and Director of the company ‘Mreža Network’ d.o.o. Derventa, I would like to compliment all the activities of the Derventa municipality’s work and use this opportunity to thank the competent team working on the improvement of business environment conditions in the area of Derventa municipality as well as for the resolving of all the problems that both, the business companies and the citizens of this municipality, face.

It is absolutely true that at these times, full of temptations and adulation, it is very important that the local community has found its way through and it is going rather independently through the labyrinth called BiH; we may also expect that the young team, currently represented in the local administration, will continue advancing even more in the future and that the future is precisely theirs and they need to be supported in it.”

Zoran Tošić, Company Director of ‘Mreža Network’ d.o.o. Derventa

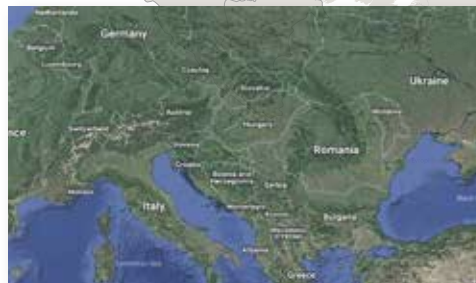


Distance from the main centres in the country and abroad

Banja Luka	85 km
Sarajevo	186 km
Zagreb (HR)	217 km
Belgrade (SRB)	242 km
Budapest (H)	386 km
Trieste (I)	452 km
Vienna(A)	590 km
Munich (D)	763 km

Udaljenost od ključnih saobraćajnica i luka

Motorway Banja Luka – Doboј	31 km
Motorway Zagreb – Belgrade (HR)	33 km
Railroad terminal Doboј	40 km
Pan-European Railroad Corridor 10 (Zagreb – Belgrade)	28 km
International Airport of Banja Luka	74 km
International Airport of Tuzla	108 km
International Airport of Sarajevo	186 km
International Airport of Belgrade (SRB)	228 km
River Port of Brčko	97 km
Port of Split (HR)	342 km
Port of Ploče (HR)	365 km



Municipality of Derвента

A municipality worth investing into

- The municipality of Derвента is located on the north of BiH, pretty close to the border with Croatia (EU), providing a perfect location for the development of businesses in a close vicinity of the rich European market with the population of more than 500 million. Derвента is quite well connected with the EU and centres in BiH via road, railroad and river corridor.
- In the last 3 years, the sectors of metal industry, wood processing industry, production of leather and footwear as well as the production of plastic have all marked positive trends and continuous growth, which is an excellent indicator that the municipality of Derвента has met all the preconditions necessary for the development of business competitiveness
- The continuous growth of the processing industry proves that the employers in Derвента have good quality workers available, who meet the needs of demanding markets.

TRANSPORTATION INFRASTRUCTURE

The closeness of the EU markets and other countries of the Southeast Europe.

Derвента is located in the north of Bosnia and Herzegovina and it is characterised by good connectedness with the main traffic corridors connecting the inland of the country with the EU. Derвента presents a centre of the main roads between Brod – Derвента – Doboј – Sarajevo – Ploče, as well as Bijeljina – Derвента – Banja Luka, which makes Derвента directly connected with the main roads to the EU and also with the administrative centres of Banja Luka and Sarajevo. Excellent connectedness with the centres in the country make Derвента an exceptionally favourable location for doing business.

KEY SECTORS IN LINE WITH THE DERVENTA MUNICIPALITY POTENTIALS

• PROCESSING INDUSTRY

(metal industry, wood processing industry, production of leather and leather products and production of plastic mass products)

• AGRICULTURE

• IT INDUSTRY

PROCESSING INDUSTRIES

The main characteristics of the key processing sectors are:

- 29% of companies are the processing industry companies.
- Cca 33% of the Derventa municipality revenue comes from the processing industries.
- The processing industry has the greatest profit from the total number of employees in Derventa.
- 70% of the total export is achieved by the processing industry companies.

METAL INDUSTRY

- 41% of the total metal industry sector revenue comes from export.
- 22 out of 203 SMEs (10.8%) operate in the metal industry sector and by the number of companies, metal industry is the most represented sector.
- 11% of the total number of employees in the municipality territory works in the metal industry sector.
- The average salary in the metal industry is higher by 6.5% than the average salary in the municipality of Derventa.
- 4 largest companies employ 68.3% of the total number of employees in this sector.

PRODUCTION OF LEATHER AND LEATHER PRODUCTS

- In the last three years, the footwear production sector has marked an increase of income by 41.8%, an increase in the net profit by 41.2% and increase of export by 44%.
- 11% of the total municipal revenue comes from the footwear production sector.
- 91.5% of the total footwear production sector incomes comes from export. 8 largest companies in the footwear production sector employ 60.8% of the total number of employees in the processing industry.
- 5 largest companies employ 95% of the total number of employees in this sector.



INVEST
DERVENTA



WOOD PROCESSING INDUSTRY

- 2 largest companies in the wood processing sector in the Derventa municipality employ 76% of the total number of employees in this sector.
- Income per employee of the wood processing sector amounts to BAM 144,000, which is the best result in the processing industry.



PRODUCTION OF PLASTIC MASS PRODUCTS

- 8 out of 203 SMEs or 3.9% operate in the production of plastic mass products.
- The sector producing plastic mass products achieves 59.4% of its total income from export.
- 2 largest companies in the sector producing plastic mass products in the municipality of Derventa employ 91% of the total number of employees in this sector.
- 2 largest SMEs employ 91% of employees in this sector.



AGRICULTURE

- Out of the total surface of land, agricultural land makes for 35.671 ha, whereas the forests make for 12,636 ha and these resources present the basis for development of agriculture in the municipality of Derventa.
- Out of the total surface under forests, about 10,093.94 ha is in private ownership and about 2,542.51 ha is in the state ownership.
- The price-competitive labour force, large surfaces of arable land, vicinity of processing facilities and relatively good trend of development all contribute to the Derventa municipality being categorised as one of the municipalities with the largest potential for agricultural development in the country.



IT INDUSTRY

- 6 companies work in the 'information and communication' sector, employing 38 persons.
- The last indicators have shown the tendency of increase in the number of companies, but also the primary interest of the young to work in this sector.
- A good quality labour force, which is available in Derventa and municipalities cooperating with Derventa (7 municipalities with the population of over 200,000).
- The close vicinity of large regional and educational centres.
- Attractive and favourable locations for investing into this sector of economy.



HUMAN RESOURCES

Employee number overview

Number of employees at legal entities **5,299 persons**

Number of employees at independent entrepreneurs **1,015 persons**

6,314 persons

Average monthly gross salaries:

Average gross salary in the municipality of Derвента in 2017 amounted to BAM 966.00.

Average monthly paid salary as of 1.12.2017.

Gross
BAM 1,341

Average monthly paid salary as of 1.12.2017.

Gross
BAM 966

Number of the unemployed

DESCRIPTION

TOTAL

Women

%

Numbers on the records

1,587

668

42,09

Number and structure of pupils in the secondary schools in the academic year of 2017/2018.

Educational institution

Specialisation/Number of pupils

Total

PI VOCATIONAL
AND TECHNICAL
SCHOOL OF DERVENTA

VOCATION: ECONOMICS, LAW AND TRADE

171

VOCATION: AGRICULTURE AND FOOD PROCESSING

179

VOCATION: MECHANICAL ENGINEERING AND METAL PROCESSING

76

VOCATION: HOSPITALITY MANAGEMENT AND TOURISM

84

510

PI SSC "MIHAJLO PUPIN"
DERVENTA

GRAMMAR SCHOOL

163

ELECTRICAL ENGINEERING SCHOOL

268

TEXTILE AND LEATHER PROCESSING SCHOOL

20

451

TOTAL

961

Location:

The industrial zone is located along the main road M.14.1 (Kninska street) and it is 30 km distant from the motorway Banja Luka – Doboj and 32 km from the motorway Zagreb – Belgrade.

INDUSTRIAL ZONE**Type:**

Greenfield.

Surface:

Total zone surface is 95,225 m².
Lot coverage coefficient is 0.75 (permitting construction of the total building surface of up to 12,000 m²) and exploitation degree of 40-50% maximum (the building floor area is maximum 8,000 m²).

Ownership:

In 100% of the municipal ownership.

Investment opportunities:

Purchase

The price of sale or rental of land:

The Commission's Decision sets out the initial price of the development land.
The initial price of the last sale amounted to 10 BAM/m².

Location:

The industrial zone is located along the main road M.14.1 Derвента – Srbac and it is 30 km distant from the motorway Banja Luka – Doboj and 32 km from the motorway Zagreb – Belgrade.

SERVICE AND UTILITY CENTRE – BUSINESS ZONE**Type:**

Greenfield.

Surface:

Total zone surface is 23,295 m².
Lot coverage coefficient is 0.75 (permitting construction of the total building surface of up to 12,000 m²) and exploitation degree of 40-50% maximum (the building floor area is maximum 8,000 m²).

Available lots:

There are 5 free lots for investment in the Service and Utility Centre.
The smallest lot has the total land surface of 4,252 m².
and the largest lot has the land surface of 5.445 m².

Ownership:

Purchase

The price of sale or rental of land:

The Commission's Decision sets out the initial price of the development land.
The initial price of the last sale amounted to 10 BAM/m².

Support of the Derventa municipality to investors

The Derventa municipality provides post-investment support to its local and foreign investors. The support is done through the Network of Associates for Post-Investment Support to the investors, which includes the institutions at all levels of government in BiH. This form of investor support in the municipality of Derventa has existed since 2013.

The Business Council of the Derventa municipality is a platform for dialogue between the private and public sector serving to improve the business environment and identify the obstacles that the municipal administration could objectively react to. The Business Council has operated since 2017, consisting of 21 members and including the representatives of the companies, educational sector, financial sector and municipal administration.

The regulatory reform project was implemented, thereby simplifying the administrative procedures, decreasing the costs, shortening the deadlines and enabling a faster and easier access to municipal services using the Electronic Administrative Procedure Register.

Natural resources and quality of life in the municipality of Derventa

Winters are mainly moderately cold, while the autumns and summers are almost warm. The average temperature of the hottest month of July is 22.2 °C and the coldest of January is -3.1 °C. Such climate conditions create rich vegetation, the presence of cultivated plants and an abundance of water and diverse food. These factors quite favourably affect the development and survival of the animal species, such as: doe, rabbits, wild boar, wild duck, wild pigeons, pheasant, fox, mustelids, Northern goshawk and wild cats to a smaller extent.

The land has been preserved from great pollution. The agricultural land is natural wealth and it is common good of general interest, whereas 26.7% of the total municipal land consists of a good quality land of I – IV class.

The main water flow in the Derventa municipality area is the Ukrina river with the total basin area of about 1516 km. The Ukrina river is categorised under water flows, whose waters can be used for bathing, recreation, water sports, fish breeding or which, after being treated, can be used in the food industry and for drinking.



Municipality of Derventa

Trg oslobođenja 3; Tel.: 053 315 106; Fax: 053 315 105

E-mail: derv-nop@teol.net

Odjeljenje za privredu i društvene djelatnosti

Phone: 053 315 161, Fax: 053 315 184; 315 165

e-mail: derv.pri@gmail.com

<http://derventa.ba/>



This info-material was prepared with the financial support of the European Union. Its content is the sole responsibility of the Municipality of Derventa, and can in no way be taken to reflect the views of the European Union.

The preparation of this info material was supported through the Programme for Local Self-Government and Economic Development in BiH, EU ProLocal, funded by the European Union and the German Government and implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH.