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MUNICIPALITY OF **LAKTAŠI**

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“In the future, our priority will be raising of the level of efficacy of the municipal administration and public companies so as to encourage and incentivise developing of modern economy and creation of attractive business climate for the development of small and medium-size entrepreneurship and implementation of great investment endeavours.”

Ranko Karapetrović, Mayor of Laktaši Municipality

“Jaksche Technology has had very positive experiences with investing in the Laktaši municipality. The impression that the company will be doing business in a stable and predictable environment was the most significant part of the decision on choosing a place for investing, which later got confirmed.”

Miroslav Stolić, Director of “**Jaksche Technology**” d.o.o. Laktaši

“The municipality of Laktaši is a good place for starting and developing businesses, which is why we are planning new investments in the area of this municipality.”

Andelko Gunjić, Director of “**MAHLE Electric Drives Bosnia**” d.o.o. Laktaši

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## INVESTOR CONTACT

Address: Karadordeva 56, 78250 Laktaši; tel.: +387 51/334-213; fax: +387 51/334-258;

web: [www.opstina-laktasi.com](http://www.opstina-laktasi.com); e-mail: [info@laktasi.net](mailto:info@laktasi.net)



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Distance between some of the European cities and Laktaši

Belgrade	306 km
Sarajevo	250 km
Zagreb	160 km
Ljubljana	300 km
Skopje	725 km
Madrid	2345 km
Barcelona	1745 km
London	1800 km
Berlin	1244 km
Budapest	400 km
Milano	780 km
Brussels	1450 km
Sofia	690 km
Bucharest	920 km
Moscow	2460 km
Paris	1567 km
Prague	820 km



## LOCATION AND TRAFFIC NETWORK

The municipality of Laktaši is located in a near vicinity of the border with Croatia and EU, on a very important road connecting Banja Luka with the motorway Zagreb – Belgrade as well as on the motorway connecting Banja Luka – Doboј. The international border crossing of Gradiška, which is a point of inspections for all the types of goods, is 20 km from the municipality centre. Mahovljani Airport presents a link between the Laktaši municipality and a wider region of Europe and the world, while Banja Luka, as an administrative and cultural centre of the Republika Srpska, is only of 20 km distance from Laktaši

## WHY SHOULD ONE INVEST IN LAKTAŠI?

In the Laktaši municipality, the number of active companies on 1000 citizens is 15.8, while this number in the RS and BiH is about 9. In 2017, the formal unemployment rate in Laktaši amounted to 18.72%, while it was 31.54% in the Republika Srpska and 33.9% in BiH in the same period.

## BUSINESS ZONES

Two industrial zones and two business zones at attractive locations and with constructed business infrastructure for the performance of different production and trade activities are here at the investors' disposal. These are the industrial zones in Veliko Blaško and Laktaši and business zones in Aleksandrovac and Trn. The most important is the business zone in Aleksandrovac where its main purpose is production, but it is also possible to develop trading and service activities.

The current areas intended for investors amount to 28.9 ha and there are still several development area lots free, the size of which vary from 5,000 to 12,000 m<sup>2</sup>.

The land in this zone is owned by the municipality and the price is 6.00 BAM/m<sup>2</sup>. The available infrastructure consists of: asphalt road with lighting going through the middle of the business zone and connecting it with the main road M-16, water supply network, telecommunication network, organised waste disposal and electrical energy supply



A feasibility study was done for the new business zone, i.e. for the Agri-Business Park of 'Aleksandrovac' of 124.3 ha, according to which the investment into this zone is justified and acceptable, as the very investment would have a positive effect onto a wider socio-economic environment.



## BUSINESS ENVIRONMENT – the most developed economic branches

Total income (BAM)	1,226,860,097.00
Profit (positive financial result)	76,486,790.00
Export (BAM)	220,560,000.00
Import (BAM)	466,149,000.00
Export import coverage rate	47.31%
Share in the export of the Republika Srpska	6.02%
Share in the import of the Republika Srpska	9.29%
Number of business companies registered in the municipality	527
Number of entrepreneurs	772
Number of other legal entities	185
Number of organisational units of the banks, microcredit organisations and insurance companies (BAM)	20

## THE MOST DEVELOPED BUSINESS BRANCHES ARE:

**Trade** – 180 companies or 34.15% of the total number of all companies 2,355 employees – 24.74%

**Processing industry** – 131 companies or 24.86% of the total number of all companies 2,559 employees – 26.89%

The most represented branches of processing industry are:

- Metal, mechanical and electrical engineering (42 companies)
- Food industry (26 companies)
- Wood processing industry (24 companies)
- Textile, leather and footwear industry (11 companies)

**Civil engineering** – 30 companies or 5.62% of the total number of all the companies 842 employees – 8.84%

## INVESTMENTS IN THE LAKTAŠI MUNICIPALITY

- Domestic and foreign investments in the period of 2005 – 2017 amount to over 500 million Euros.
- The number of companies with foreign investment share: over 200 (investors from 28 countries of the world, which makes 30% of the total number of investor countries to Bosnia and Herzegovina).
- The largest investor countries in the municipality area: Austria, the Netherlands, Slovenia, Serbia, Switzerland and Croatia.
- Large multinational and regional companies in the municipality area: Coca Cola, PepsiCo Investments, British American Tobacco, Perutnina Ptuj, Kolektor Group, Calex BH, Danube Foods Group, Jaksche Technology, Mahle Electric Drives Bosnia, OAO nefta, Agrokor, Sona.

\*Data are related to 2017

The Laktaši municipality is fifth by the number of employees and ninth by the number of population in the Republika Srpska.

## HUMAN RESOURCES

Number of population (2013 census results) – 34,210

	age group to 19	22%
Population share	age group 20-65	63%
	age group over 65	15%

Number of employees (average) – 9,520

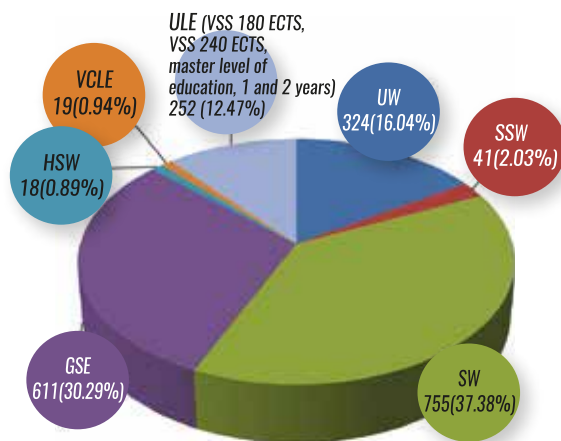
Number of employees in the private sector is about 85% – 8,092

Number of unemployed – active supply – average in 2017 – 2,192

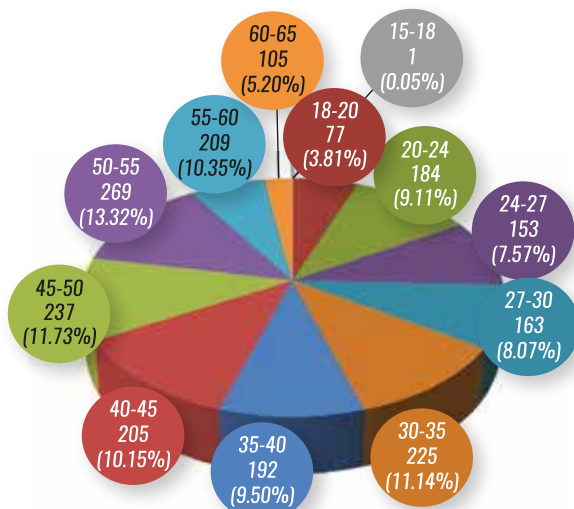
Unemployment rate – 18.72%

Number of pensioners – 4,000

Average salary (BAM) – 706 BAM



Qualification structure of the unemployed



Age structure of the unemployed



# priority sectors

## trade

- Leading business activity.
- Number of companies in the sector 180.
- Takes a significant place in the total revenue of the Laktaši municipality.
- Significant number of employees.



## metal industry

- There is a developed value chain in the sector.
- High quality of the delivered products.
- Production by customer specifications and orders.
- Among the leading industrial branches by achieved profit.
- On the top of the list by the number of employees.
- Metal industry sector takes a significant place in the industry of the Laktaši municipality.



## electrical engineering industry

- Developed production technology of electrical component.
- High quality of produced and delivered products.
- Production for leading international companies.
- Takes a significant place in the Laktaši municipality export.
- The number of companies in the sector is 11 (out of which, three are the leading ones in the Republika Srpska).
- Electrical engineering industry is one of the leading industries in the municipality.



## agriculture

- Agricultural land in the municipality covers more than 25 thousand hectares.
- Out of that, cca 88% consists of arable land, whereas the rest consists of orchards and meadows.
- An insignificant area is covered by vineyards, with about 100,000 of grape vines.



## textile industry

- Tax facilities from the Republika Srpska Government.
- The labour force is skilled in spinning, weaving and sewing.
- The number of companies in the sector is 11.
- Export-oriented companies.
- High quality products at competitive prices.



## plastic and rubber industry

- The number of companies in the sector is 10.
- Contracted sale of the produced products.
- Developed technology for production of components.



## tourism

The Laktaši municipality owns natural resources and capacities for the development of health and recreational tourism.

- The thermal and mineral water spas of Laktaši and Slatina have several decades of tourist tradition in healing of rheumatic diseases, cardiac diseases, the eyes and blood circulation. They include hotels with swimming pools, medicinal baths and all the necessary activities for medical treatment, which provide the services of health and recreational tourism.
- Out of many archaeological sites, which the turbulent history of this municipality has left as a part of the cultural and historical heritage, worthwhile visiting are the remains of the necropolis of tombstones, the so-called stećci at the sites of 'Osoje' and the 'Log Church' from XVIII century close to Slatina as well as the remains of the former Roman thermal baths at the site of 'Zidine' in Laktaši.
- Development and protection of the archaeological site – early Byzantine walls of 'Balkis' in the village of Gornji Bakinci, as an interesting historical location, has presented a significant tourist project. "In the future, our priority will be raising of the level of efficacy of the municipal administration and public companies so as to encourage and incentivise developing of modern economy and creation of attractive business climate for the development of small and medium-size entrepreneurship and implementation of great investment endeavours."

